

VOLUME 01
DECEMBER 2021

ARYAN
we serve... to conserve

WITHIN



Simplified Global Solutions

A word from the Visionaries!



Mr. Prashant Sutar
Chairman & Managing Director

Partnerships are all about seeing the other person's viewpoint!

In the last decades, you have reposed unflinching faith in us and that has made this eventful journey worthwhile.

A small beginning that has culminated into one of India's leading waste management & conservation companies, Today, Aryan stands on the foundation of its value and is passionately guided by its mission of delivering a new mechanized system to fellow Indians & globe.

We have successfully blended our business growth with our social endeavours by bringing about change in the Liquid Waste Handling & Fire Fighting systems. In reciprocation, the market recognizes us as a responsible leader in the industry.

We, at Aryan believe that value creation is an everlasting phenomenon and trust is not built overnight. Thank you for your continuous faith in the company's growth & potential.

Communicate Locally, Market Globally.

At the outset, I would like to inform you about this Newsletter Aryan is launching. Our objective is to provide our employees' & customers a window into the current /ongoing business trends. We hope you find the information and updates in this newsletter relevant and useful.

We have earned a reputation for helping government clients to transform the way in which citizens access their services. Our focus is on making sure our client's mission objectives are achieved with the highest level of capability and assurance.

We operate every single day with Trust, Care, Innovation and Pride.



Mr. Umesh Patil
Director - Operations

Our Machinery at a Glance !

Our Design Head summarises, "At Aryan, we have integrated our electrical systems on highly advanced chassis from Europe and Canada, along with implementing Load sensing Hydraulics to save the fuel. The Recyclers used have a 'CAN' bus system and a 'PLC Display' to simplify the operations and on board diagnostics. We made sure to provide a Radio Remote Control unit integrated with chassis and tank functions which gives real time feedback. Several advanced features like Electronic water pressure controller, Digital hose reel counter, LED Work lights etc. have also been installed for an enhanced experience & effective utilisation.



Establishing Influence through Features!

Our respected CMD was interviewed for the magazine “Commercial Vehicle” – one of the most reputed magazines in the Indian bus & truck industry. The CV magazine appreciates our efforts in developing finest quality vehicles in India for liquid Waste Handling. We have also been acknowledged as an ambassador of “Make in India”, for our export of these vehicles to technologically advanced markets like North America & Europe.



Aryan's IndiCycler, which comes in two variations, has a simple mode of operation & includes a Recycler System for effective separation of water from sludge. The recycled water provides continuous water supply & thus, no fresh water is required for jetting. It also provides high performance while dealing with the worst in sewage such as grease & sand. A well built effective machine that saves costs on fresh water & manpower.



Aryan 2.0: Celebrating occasions & building a community!



Mr. Mahesh Nare
Head HR & Admin

The Human Resources Department at Aryan aims to accomplish the Aryan 2.0 Mission and goals by building and fostering a High- End professional working environment with the finest Human Resources services and customer satisfaction.

Our HR Team is committed to providing prompt assistance to our employees and customers alike.

This Department consists of a collaborative team of dedicated professionals who ensure mission success by providing the best solutions to our day to day operational problems.

At Aryan we work hard to put in place the best policies, systems, tools, and techniques to reward individual performance. We provide opportunities for sustainability and growth to our employees & are keen on internal promotions. At the same time our focus is on capturing and attracting the best talents to handle & stimulate company growth. We strive to create the best opportunities and create an awesome work environment!

A Familial Feeling!



Through technical training for Ideal results!



We train our operations employees on how to drive commercial vehicles to ensure their road safety! A process set up to make sure that the work gets done effectively, efficiently and safely!



We also train our employees in product costing for a harmonious approach to work. The more they understand, the better they perform!

Welcoming the change makers as we affect change !



Mr. Baba Kalyani

*Chairman and Managing Director
of Bharat Forge, Kalyani Group*

Mr. Baba Kalyani appreciated the work Of Aryan Pumps with respect to the field of Sewer Cleaning & the related technology developed. The idea of such high quality products with unique designs being exported with a “MAKE IN INDIA” tag made him feel proud.



Mr. Radheshyam Mopalwar

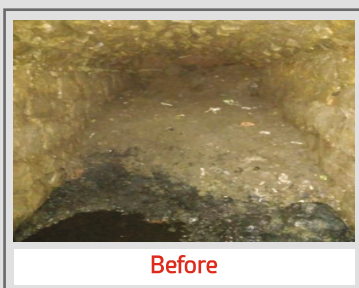
*Vice Chairman & Managing Director
of the Maharashtra State Road Development Co.*

Mr. Radheshyam Mopalwar paid us a visit on 10th July, 2021 & reviewed the tools & equipment used for Quick Response Vehicle. He also held a meeting with our entire staff where he addressed issues faced & gave advice on efficient ways to plan and execute projects. His experience with Samruddhi Corridor, a super communication highway connecting Mumbai with Nagpur, launch of the Versova Bandra sea link & construction of missing link on Mumbai-Pune Expressway gives him a unique perspective on the inner workings of such huge projects.



Improving our environment one step at a time!

We systematically cleaned the storm water drains in the MCGM City area. Mr. Iqbal Singh Chahal, the Municipal commissioner paid us a visit. The Storm Water Drain network of Mumbai City & its Suburbs is huge and caters to an area of 437.50 sq.km. Due to various formation levels in Mumbai City and an old underground SWD system it is disastrous to have periodic paralytic situations during monsoon. The complexity of the Storm Water Drainage network, difficulties faced in separation of the Storm Water Drain Department from Road Department. As per the provisions of the M.M.C. Act, the drainage system is to be effectively maintained by M.C.G.M. However, our machines used by the MCGM are desilt manholes only as they are not equipped to clean barrel portions of underground drains between two manholes. Hence it is necessary to clean the drains in a systematic and mechanized way.



Before



After

Benefits of systematic cleaning:

- Regular desilting and maintenance of drains using various equipment and machinery.
- Removal of obstructions of water mains, cables, etc., in the SWD system.
- To rehabilitate the old / dilapidated S.W.D. system in City & Augmentation of SWD in certain stretches.
- Regular desilting of existing S.W. Drains.
- Till date we have cleaned 33 Kms of drain networks in MCGM in city Areas.

Braving the floods as we rescue!

Floods leave the flooded region helpless, it impacts everything from property to all living beings. It is imperative for us to reach out to the victims of such natural disasters. Along with the continuous efforts to clear the temple & school's roads over days and nights of work, the relief team in a flood-affected area has to always be on its toes. The Aryan Team reached the affected area with a team of 43 volunteers & 9 recyclers to provide timely relief to victims of Kolhapur, Sangli, Mahad and Chiplun.

Working hard to better every situation!



Dignitary visits that keep our morale high!



We at Aryan would like to appreciate our entire hard working team & staff with a "Thank you note". All who participated in flood relief work showed tremendous courage, kindness and humanity on that critical day when the cities of Kolhapur, Sangli, Mahad and Chiplun were drowning due to heavy rainfall. Our team of volunteers and recyclers were on their toes as they reached the spot and began their rescue efforts.

Because of successful completion of this task, Aryan has received an Appreciation Letter from Kolhapur District's Disaster Management Authority, Mumbai Municipal Corporation, Thane Municipal Corporation & Local Authority for the Flood Relief Work.

Team Aryan for the Win!

Team, your help and efforts have exceeded our expectations. This important and helpful task couldn't have been a success without your cooperation. Keep up the good work, and, thank you once again!!

- All flood relief fighters have been awarded with a Certificate & a small gift as a token of appreciation. Our staff members involved in these activities – Kalpesh Chorge, Mandar Kabure & Vikram Gaikwad along with the other team members.



21 Action Points For Good Executives

- Never Say 'I Forgot'. Have A System To Note Down Things. Be A Walking Database.
- Never Say "I Thought It Was Not Important". Nothing Is Unimportant. Never Give Excuses.
- Be Fully Committed To Whatever You Do, That Makes You A Reliable Person.
- Pay Attention To Details. Leave Out Nothing. God Is In The Details.
- Follow-Up Immediately On The Instructions You Receive. Do Not Postpone Things Endlessly.
- Give Prompt Feedback To Your Boss Regularly On Progress Of Your Work.
- Find Out How To Make Things Happen, Rather Than Wait For Things To Happen. Be Proactive.
- Never Go To Your Boss With Only Problems. Have 2-3 Solutions Ready With You As Suggestions.
Don't Be A Cry Baby.
- Never Assume .Ask Questions And Clarify Matters.
- If There Is Bad News, Do Not Hide It From Your Boss. Be Upfront.
- Do Not Blame Others For Any Problem, Try To Help To Identify And Implement Solutions.
Especially Do Not Let Down Your Subordinates To Your Boss.
- Anticipate What Your Boss And Colleagues Require, And Act Swiftly To Fulfill Those Requirements. Do Not Wait.
- Analyse, Improve & Update Yourself Every Day And Make Yourself More Valuable To Your Organization
And Yourself. You Will Always Be In Demand.
- Be Punctual. Do Not Waste Other People's Time (Waiting For You)
- Keep An Accurate Journal To Note Down And Keep Track Of What You Are Doing Every Day.
Somebody Is Likely To Ask.
- Never Lie. Always Be Honest. Habitual Liars Are Hated By Everybody.
- If You Don't Know About Something, Do Not Bluff. Say You Will Find Out And Reply.
- Plan Your Day In Advance. Do Not Allow Routine Matters To Detract You From The Day's Purpose.
- Be Prepared For Emergencies. They Do Not Give Advance Notice When They Come.
- Develop Your Subordinates. Do Not Solve Problems For Them, Allow Them To Grow By Finding Solutions
And Implementing Themselves.
- Be A Master In At Least One Subject In Your Field Of Activity. You Should Be Approached As An Expert By
Others For Answers.

Euro Cyclor- Belgium*Cana Cyclor- Canada*

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